

## Message Text

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PAGE 01 STATE 089948  
ORIGIN EB-08

INFO OCT-01 AF-10 EUR-12 NEA-10 IO-13 ISO-00 STR-07  
SIG-03 AGRE-00 CEA-01 CIAE-00 COME-00 DODE-00  
FRB-03 H-01 INR-10 INT-05 L-03 LAB-04 NSAE-00  
NSC-05 PA-01 CTME-00 AID-05 SS-15 ITC-01 TRSE-00  
ICA-11 SP-02 SOE-02 OMB-01 DOE-15 EA-10 /159 R

DRAFTED BY EB/OT/GCP:SRLYNN  
APPROVED BY EB/OT/GCP:JSLATTERY  
STR:ROSENBAUM

-----059988 081546Z /66

R 072144Z APR 78

FM SECSTATE WASHDC

TO ALL AMERICAN REPUBLIC DIPLOMATIC POSTS  
ALL EAST ASIAN AND PACIFIC DIPLOMATIC POSTS

AMEMBASSY ALGIERS  
AMEMBASSY YAOUNDE  
AMEMBASSY CAIRO  
AMEMBASSY LIBREVILLE  
AMEMBASSY ACCRA  
AMEMBASSY NEW DELHI  
AMEMBASSY TEHRAN  
USINT BAGHDAD  
AMEMBASSY TEL AVIV  
AMEMBASSY ABIDJAN  
AMEMBASSY NAIROBI  
AMEMBASSY ANTANANARIVO  
AMEMBASSY PORT LOUIS  
AMEMBASSY LAGOS  
AMEMBASSY ISLAMABAD  
AMEMBASSY LISBON  
AMEMBASSY DAKAR  
AMEMBASSY COLOMBO  
AMEMBASSY KHARTOUM  
AMEMBASSY TUNIS  
AMEMBASSY BELGRADE  
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PAGE 02 STATE 089948

AMEMBASSY KINSHASA  
INFO USMISSION GENEVA  
XMT AMEMBASSY ASUNCION  
AMEMBASSY BRIDGETOWN  
AMEMBASSY GEORGETOWN  
USINT HAVANA  
AMEMBASSY NASSAU

AMEMBASSY PARAMARIBO  
AMEMBASSY CANBERRA  
AMCONSUL HONG KONG  
USLO PEKING  
AMEMBASSY PORT MORESBY  
AMEMBASSY RANGOON  
AMEMBASSY SUVA  
AMEMBASSY TOKYO  
AMEMBASSY TAIPEI  
AMEMBASSY VIENTIANE  
AMEMBASSY WELLINGTON

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GENEVA FOR MTN

E.O. 11652:N/A

TAGS: ETRD, GATT, MTN

SUBJECT: MTN - SPECIFIC LDC MARKET ACCESS INDICATIVE LISTS

REFS: (A) STATE 24987, (B) STATE 53450

1. ADDRESSEE GOVERNMENT MTN DELS HAVE BEEN GIVEN INDICA-  
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PAGE 03 STATE 089948

TIVE LISTS OF U.S. REQUESTS FOR REDUCTION OR REMOVAL OF  
TARIFF AND/OR NON-TARIFF BARRIERS TO U.S. EXPORTS. (LETTERS  
WERE MAILED TO CAMEROON EMBASSY IN BONN, HAITI EMBASSY IN  
ROME, KENYA HIGH COMMISSION IN LONDON AND MAURITIUS  
MISSION IN BRUSSELS, AS THOSE COUNTRIES DO NOT HAVE GENEVA  
DELS.) COPIES OF THESE LISTS ARE BEING POUCHED TO CAPITALS.

2. ADDRESSEE POSTS SHOULD TAKE THIS OPPORTUNITY TO  
REITERATE TO HOST GOVERNMENTS FOLLOWING POINTS TAKEN FROM  
REF A, PARAS 3A AND 3C, AND FROM REF B, PARAS 2B, 2C, 2D  
AND 2F. POSTS SHOULD EMPHASIZE THAT WITH ONLY A FEW MONTHS  
OF HARD NEGOTIATIONS REMAINING, PROMPT RESPONSES ON INDI-  
CATIONS OF U.S. EXPORT INTEREST ARE IMPERATIVE IF WE ARE  
TO MAINTAIN, MUCH LESS IMPROVE, OUR JANUARY 23 OFFERS.

3. THE U.S. IS EARNESTLY AIMING TO COMPLETE THE MTN BY  
MID-JULY. THE COMMISSION OF THE EUROPEAN COMMUNITIES AND  
JAPAN ARE IN FULL AGREEMENT WITH THIS OBJECTIVE. THIS IS A  
UNIQUE OPPORTUNITY TO INFLUENCE THE TRADING SYSTEM FOR THE  
NEXT DECADES. HOWEVER, THIS IS A NEGOTIATION -- AND NOT  
IMPLEMENTATION OF UNILATERAL CONCESSIONS -- AND HENCE A  
TWO-WAY STREET. THE U.S. IS PREPARED TO BE GENEROUS IN

ITS NEGOTIATIONS WITH DEVELOPING COUNTRIES AND IS PREPARED TO GIVE MORE THAN IT WILL RECEIVE. STILL, IN ORDER FOR DEVELOPING COUNTRIES TO OBTAIN MAXIMUM BENEFITS FROM THIS NEGOTIATION, SOME CONTRIBUTIONS FROM THEM TO TRADE LIBERALIZATION WILL BE NECESSARY. IT IS ON THIS BASIS THAT WE AGREED TO THE SEPTEMBER 1973 TOKYO DECLARATION, THAT OUR TRADE ACT WAS APPROVED BY THE CONGRESS, AND THAT OUR PRIVATE SECTOR ADVISORS HAVE PARTICIPATED IN THE PREPARATION OF OUR OWN REQUESTS. WITHOUT U.S. PUBLIC AND CONGRESSIONAL SUPPORT, NO AGREEMENTS ENTERED INTO BY THE U.S. EXECUTIVE BRANCH CAN BE IMPLEMENTED EXCEPT LIMITED TARIFF REDUCTIONS.

4. THE U.S. HAS ALSO INDICATED AREAS OF ITS EXPORT LIMITED OFFICIAL USE

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PAGE 04 STATE 089948

INTEREST IN MANY LDCS, STARTING WITH THOSE WHO PARTICIPATED IN THE TROPICAL PRODUCTS NEGOTIATIONS, AS WELL AS THOSE TO WHOM INDICATIVE LISTS WERE SENT ON AGRICULTURAL TARIFFS AND NTMS, INDUSTRIAL NTMS, AND MORE GENERALIZED PRELIMINARY MARKET ACCESS LISTS ON INDUSTRIAL TARIFFS.

5. U.S. OFFER IS CONDITIONED ON ACHIEVEMENT OF SUBSTANTIALLY EQUIVALENT COMPETITIVE OPPORTUNITIES; THAT IS, RECEIPT OF ADEQUATE RECIPROCITY IN TERMS OF EXPANDED MARKET ACCESS THROUGH SIGNIFICANT PROGRESS ON REMOVAL OR REDUCTION OF BARRIERS TO TRADE, BOTH TARIFF AND NONTARIFF. IN EVALUATING RECIPROCITY, THE UNITED STATES WILL NOT CREDIT REDUCTION OF FOREIGN TARIFF RATES WHERE ANOTHER IMPEDIMENT TO TRADE IS A NONTARIFF MEASURE WHICH IS NOT LIBERALIZED.

6. REGARDING NTMS, THE UNITED STATES ATTACHES HIGH PRIORITY TO REDUCTION OR REMOVAL OF THESE BARRIERS TO TRADE AND SUCH LIBERALIZATION IS A SINE QUA NON FOR THE IMPLEMENTATION OF U.S. TARIFF OFFERS. WITH RESPECT TO PRODUCT-SPECIFIC NTMS, THE UNITED STATES HOPES TO ACHIEVE LIBERALIZATION IN CONTEXT OF BILATERAL NEGOTIATIONS. AS FOR MORE GENERAL NTMS, MAJOR U.S. GOALS ARE MULTILATERAL AGREEMENTS ON SUBSIDIES, GOVERNMENT PROCUREMENT PRACTICES AND STANDARDS. BESIDES ACHIEVING GOALS ON NTMS, THE UNITED STATES ATTACHES EQUAL IMPORTANCE TO THE CONCLUSION OF A SATISFACTORY INTERNATIONAL CODE ON SAFEGUARDS.

7. REGARDING RECIPROCTY IN GENERAL, THE UNITED STATES WILL TAKE INTO ACCOUNT BILATERAL AND SECTORAL BENEFITS, AS WELL AS OVERALL BALANCE OF ADVANTAGE, IN DECIDING WHAT ADJUSTMENTS TO THE U.S. OFFER MAY BE NECESSARY TO ACHIEVE RECIPROCITY. THE CONCLUSION OF AN AGREEMENT IN GENERAL AND THE IMPLEMENTATION OF SOME OFFERS IN PARTICULAR WILL DEPEND LIMITED OFFICIAL USE

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ON SPECIFIC CONCESSIONS NECESSARY TO FULFILL PRIORITY  
U.S. NEGOTIATING OBJECTIVES. SUCH CONDITIONS WILL BE  
IDENTIFIED AS EARLY AS POSSIBLE IN COURSE OF ONGOING  
BILATERAL DISCUSSIONS.

8. WITH REGARD TO DEVELOPING COUNTRIES AND RECIPROCITY,  
THE UNITED STATES IS EXPECTING CONTRIBUTIONS CONSISTENT  
WITH DEVELOPMENT, FINANCIAL AND TRADE NEEDS OF EACH PARTI-  
CULAR DEVELOPING COUNTRY. SUCH LDC CONTRIBUTIONS ARE  
ESSENTIAL AND IT IS NOW TIME FOR DEVELOPING COUNTRIES TO  
TABLE THEIR OFFERS OF CONTRIBUTIONS, PARTICULARLY IN  
THOSE BROAD PRODUCT AREAS IN WHICH THE UNITED STATES HAS  
ALREADY INDICATED AN INTEREST. MORE SPECIFIC PRODUCT  
INTERESTS WHERE THE UNITED STATES WILL SEEK CONTRIBUTIONS  
WILL BE IDENTIFIED AS THE NEGOTIATIONS PROCEED. WE HOPE  
TO RECEIVE REQUESTS OF THE UNITED STATES, AS WELL AS  
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VANCE

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ORIGIN EB-08

INFO OCT-01 ISO-00 /009 R

66011

DRAFTED BY EB/OT/GCP:SLYNN

APPROVED BY EB/OT/GCP:JSLATTERY

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R 262015Z APR 78

FM SECSTATE WASHDC

TO AMEMBASSY ANKARA

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FOL RPT STATE 089948 ACTION ALL AMERICAN REPUBLIC DIPLOMATIC  
POSTS ALL EAST ASIAN AND PACIFIC DIPLOMATIC POSTS ALGIERS  
YAOUNDE CAIRO LIBREVILLE ACCRA NEW DELHI TEHRAN BAGHDAD TEL  
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LISBON DAKAR COLOMBO KHARTOUM TUNIS BELGREADE KINSHASA INFO  
GENEVA XMT ASUNCION BRIDGETOWN GEORGETOWN HAVANA NASSAU  
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REDUCTIONS.

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VANCE

UNQUOTE VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** LESS DEVELOPED COUNTRIES, EXPORTS, TARIFFS  
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**Copy:** SINGLE  
**Draft Date:** 07 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
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**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** SRLYNN  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Message ID:** 05e534b4-c288-dd11-92da-001cc4696bcc  
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**Reference:** 78 STATE 24987, 78 STATE 53450  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 26 apr 2005  
**Review Event:**  
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**SAS ID:** 3034661  
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**TAGS:** ETRD, US, GATT, MTN  
**To:** ALL POSTS EA POSTS MULTIPLE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/05e534b4-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014